THUAN AN WOOD PROCESSING JOINT STOCK COMPANY

## BALANCE SHEET

## Quarter 3/ 2009 (At Sep. 30th, 2009)

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | , |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+150)$ | 100 |  | 140,623,664,997 | 103,039,339,055 |
| I. Cash and cash equivalents | 110 |  | 3,886,888,182 | 12,933,069,911 |
| 1. Cash | 111 | V. 1 | 3,886,888,182 | 12,933,069,911 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 18,978,565,000 | 2,904,251,092 |
| 1. Short-term investments | 121 | V. 2 | 18,978,565,000 | 2,904,251,092 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  | 0 |
| III. Receivables | 130 |  | 40,067,352,433 | 25,055,679,481 |
| 1. Trade accounts receivables | 131 |  | 33,773,829,698 | 16,291,511,504 |
| 2. Advances to suppliers | 132 |  | 6,503,249,019 | 6,539,145,153 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 3 | 95,244,504 | 2,529,993,612 |
| 6. Provision for short-term bad receivables | 139 |  | (304,970,788) | (304,970,788) |
| IV. Inventories | 140 |  | 75,196,518,490 | 58,887,467,931 |
| 1. Inventories | 141 | V. 4 | 75,600,455,780 | 59,291,405,221 |
| 2. Provision for devaluation of inventories | 149 |  | (403,937,290) | (403,937,290) |
| V. Other short-term assets | 150 |  | 2,494,340,892 | 3,258,870,640 |
| 1. Short-term prepaid expenses | 151 |  | 633,992,609 | 275,322,170 |
| 2. VAT deductible | 152 |  | 1,462,439,843 | 2,767,934,279 |
| 3. Tax and accounts receivable from State budget | 154 | V. 5 |  |  |
| 4. Other short-term assets | 158 |  | 397,908,440 | 215,614,191 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 86,583,855,931 | 90,505,815,791 |
| I. Long-term receivables | 210 |  |  | 0 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 6 |  |  |
| 4. Other long-term receivables | 218 | V. 7 |  |  |
| 5. Provision for long-term bad receivable ( ${ }^{*}$ ) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 77,948,343,223 | 82,816,530,518 |
| 1. Tangible fixed assets | 221 | V. 8 | 76,354,600,575 | 82,329,281,458 |
| - Historical cost | 222 |  | 120,146,735,954 | 117,795,853,372 |
| - Accumulated depreciation | 223 |  | (43,792,135,379) | (35,466,571,914) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |


| 3. Intangible fixed assets | 227 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 1,593,742,648 | 487,249,060 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 7,500,000,000 | 7,200,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 | V. 13 | 7,500,000,000 | 7,200,000,000 |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 1,135,512,708 | 489,285,273 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1,135,512,708 | 489,285,273 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 227,207,520,928 | 193,545,154,846 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
|  |  |  |  |  |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 74,573,691,902 | 37,099,842,561 |
| I. Short-term liabilities | 310 |  | 74,528,289,951 | 37,070,844,842 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 14,413,900,000 | 0 |
| 2. Trade accounts payable | 312 |  | 43,181,773,679 | 9,336,348,368 |
| 3. Advances from customers | 313 |  | 5,584,130,035 | 18,432,456,941 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 1,292,797,420 | 189,131,494 |
| 5. Payable to employees | 315 |  | 1,136,710,476 | 2,750,255,581 |
| 6. Payable expenses | 316 | V. 17 | 274,780,190 | 50,000,000 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 8,644,198,151 | 6,312,652,458 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 45,401,951 | 28,997,719 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 45,401,951 | 28,997,719 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 152,633,829,026 | 156,445,312,285 |
| I. Capital sources and funds | 410 | V. 22 | 149,497,606,747 | 153,594,260,297 |
| 1. Paid-in capital | 411 |  | 104,000,000,000 | 104,000,000,000 |
| 2. Capital surplus | 412 |  | 41,982,000,000 | 41,982,000,000 |
| 3. Other capital of owner | 413 |  |  | 0 |


| 4. Treasury stock | 414 |  | $(4,367,674,414)$ | $(4,367,674,414)$ |
| :--- | ---: | :--- | ---: | ---: |
| 5. Assets revaluation difference | 415 |  |  | 0 |
| 6. Foreign exchange difference | 416 |  |  | 0 |
| 7. Investment and development fund | 417 |  | $2,295,937,109$ | $2,014,733,950$ |
| 8. Financial reserve fund | 418 |  | $80,180,815$ | $2,333,926,604$ |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | $5,507,163,237$ | $7,631,274,157$ |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{3 , 1 3 6 , 2 2 2 , 2 7 9}$ | $\mathbf{2 , 8 5 1 , 0 5 1 , 9 8 8}$ |
| 1. Bonus and welfare fund | 431 |  | $3,136,222,279$ | $2,851,051,988$ |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | $\mathbf{4 3 3}$ |  |  |  |
| TOTAL RESOURCES $(\mathbf{4 3 0}=\mathbf{3 0 0 + 4 0 0})$ | $\mathbf{4 4 0}$ |  | $\mathbf{2 2 7 , 2 0 7 , 5 2 0 , 9 2 8}$ | $\mathbf{1 9 3 , 5 4 5 , 1 5 4 , 8 4 6}$ |

## OFF BALANCE SHEET ITEMS

| ITEMS | Unit | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  | 0 |
| 1. Operating lease assets |  |  | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debt written off |  |  | 0 | 0 |
| 5. Foreign currencies | USD |  | 099,231 | $804,195.82$ |
| 6. Subsidies of state budget |  |  | 0 |  |

## INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1. Sales | 01 | VI. 25 | 71,902,455,084 | 43,011,570,426 | 187,953,044,175 | 112,259,893,605 |
| 2. Deductions | 02 | VI. 26 |  | 67,603,900 |  | 3,367,235,854 |
| Sales returns |  |  |  | 67,603,900 |  | 3,367,235,854 |
| 3. Net sale \{10=01-02-02\} | 10 | VI. 27 | 71,902,455,084 | 42,943,966,526 | 187,953,044,175 | 108,892,657,751 |
| 4. Cost of goods sold | 11 | VI. 28 | 71,858,696,941 | 38,977,560,933 | 177,314,305,113 | 100,048,165,360 |
| 5. Gross profit \{20=10-11\} | 20 |  | 43,758,143 | 3,966,405,593 | 10,638,739,062 | 8,844,492,391 |
| 6. Financial income | 21 | VI. 29 | 2,709,070,192 | 403,056,249 | 4,081,148,085 | 4,190,764,318 |
| 7. Financial expenses | 22 | VI. 30 | 158,528,421 |  | 158,528,421 |  |
| Of which: Interest expense | 23 |  | 158,528,421 |  | 158,528,421 |  |
| 8. Selling expense | 24 |  | 786,472,506 | 753,567,494 | 2,055,571,720 | 2,365,880,284 |
| 9. General \& administrative expenses | 25 |  | 2,612,044,375 | 1,780,552,624 | 6,721,869,253 | 4,772,772,226 |
| 10. Net profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | $(804,216,967)$ | 1,835,341,724 | 5,783,917,753 | 5,896,604,199 |
| 11. Other income | 31 |  | 1,142,397,375 | 2,744,502 | 1,304,034,263 | 97,787,321 |
| 12. Other expenses | 32 |  | 124,589,723 | 6,822,573 | 135,868,554 | 662,944,069 |
| 13. Other profit $\{40=31-32\}$ | 40 |  | 1,017,807,652 | $(4,078,071)$ | 1,138,165,709 | $(565,156,748)$ |
| 14. Profit before tax $\{\mathbf{5 0}=\mathbf{3 0}+\mathbf{4 0}\}$ | 50 |  | 213,590,685 | 1,831,263,653 | 6,952,083,462 | 5,331,447,451 |
| 15. Corporate income tax expenses | 51 | VI. 31 | 74,021,668 | 100,628,949 | 1,444,920,224 | 492,627,182 |
| 16. Deferred corporate income tax | 52 |  |  |  |  |  |
| 17. Profit after tax $\{60=(50-51-52)+(53-54)\}$ | 60 |  | 139,569,017 | 1,730,634,704 | 5,507,163,238 | 4,838,820,269 |
| 18. EPS (VND/share) | 70 |  | 14 | 166 | 544 | 465 |

## CASH FLOWS STATEMENT

Quarter 3/ 2009 (Direct method)

| Items | Code | Quarter 3 |  |
| :---: | :---: | :---: | :---: |
|  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 | 45,673,174,546 | 41,358,540,591 |
| 2. Cash paid for supplier | 02 | (55,720,675,640) | $(44,032,607,406)$ |
| 3. Cash paid for employee | 03 | (5,805,315,461) | $(17,848,756,343)$ |
| 4. Cash paid for interest | 04 | $(158,528,421)$ |  |
| 5. Cash paid for corporate income tax | 05 |  | $(604,006,725)$ |
| 6. Other receivables | 06 | 1,614,074,729 | 6,965,953,489 |
| 7. Other payables | 07 | (4,546,413,056) | (2,814,322,509) |
| Net cash provided by (used in) operating activities | 20 | (18,943,683,303) | (16,975,198,903) |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (37,541,900,000) | (10,950,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 52,559,300,000 | 28,121,320,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |
| 6. Withdrawal of capital in other companies | 26 |  | 3,595,278,125 |
| 7. Cash received from interest, dividend and distributed profit | 27 | 556,803,870 | 387,534,115 |
| Net cash used in investing activities | 30 | 15,574,203,870 | 21,154,132,240 |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 12,591,900,000 |  |
| 4. Cash paid to principal debt | 34 | $(8,054,500,000)$ |  |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 | (98,150,800) | (71,117,000) |
| Net cash (used in) provided by financing activities | 40 | 4,439,249,200 | (71,117,000) |
|  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 | 1,069,769,767 | 4,107,816,337 |
|  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 2,817,118,415 | 2,650,486,845 |
| Influence of foreign exchange fluctuation | 61 |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | 3,886,888,182 | 6,758,303,182 |

